

Interim separate financial statements
For the year ended 31 December 2023

GENERAL INFORMATION

#### THE BANK INFORMATION

Vietnam Maritime Commercial Joint Stock Bank ("the Bank") is a joint stock commercial bank incorporated and registered in the Socialist Republic of Vietnam.

The Bank was established in accordance with Banking Operating License No. 0001/NH-GP issued by the State Bank of Vietnam ("SBV") on 8 June 1991 which was supplemented in accordance with Decision No. 45/QD-NHNN dated 9 January 2023 with the operating duration of 99 years. The Bank is operating under Business Registration Certificate No. 0200124891 with the 26<sup>th</sup> amended Business Registration dated 13 January 2023.

The current principal activities of the Bank are to perform banking services including mobilizing and receiving short, medium and long-term deposits from organizations and individuals; making short, medium and long-term loans to organizations and individuals based on the nature and capability of the Bank's capital; conducting foreign exchange transactions; international trade finance services; discounting of commercial papers, bonds and other valuable papers; conducting payments and treasury services; performing capital contributions, share purchases, securities investments and other banking services as approved by the SBV.

#### Charter capital

As at 31 December 2023, charter capital of the Bank was VND 20,000,000 million (31 December 2022: VND 19,857,500 million).

#### Location and operational network

The Bank's Head Office is located at 54A Nguyen Chi Thanh Street, Lang Thuong Ward, Dong Da District, Hanoi, Vietnam.

As at 31 December 2023, the Bank has one (01) Head Office, sixty-two (62) branches, two hundred and one (201) transaction offices nationwide (as at 31 December 2022, the Bank has one (01) Head Office, sixty-two (62) branches, two hundred and one (201) transaction offices nationwide).

#### **BOARD OF DIRECTORS**

Members of the Board of Directors of the Bank as at 31 December 2023 are as follows:

Name	Position
Mr. Tran Anh Tuan	Chairman
Ms. Nguyen Thi Thien Huong	Vice - Chairman
Mr. Nguyen Hoang An	Vice - Chairman
Mr. Nguyen Hoang Linh	Member
Mr. Tran Xuan Quang	Member
Ms. Le Thi Lien	Member
Mr. Ta Ngoc Da	Independent Member

#### **BOARD OF SUPERVISION**

Members of the Board of Supervision of the Bank as at 31 December 2023 are as follows:

Name	Position
Ms. Pham Thi Thanh	Head of the Board of Supervision
Ms. Chu Thi Dam	Member
Ms. Le Thanh Ha	Member

GENERAL INFORMATION (continued)

#### MANAGEMENT

Members of the Management of the Bank as at 31 December 2023 are as follows:

Name	Position
Mr. Nguyen Hoang Linh	Chief Executive Officer
Mr. Nguyen Phi Hung	Deputy Chief Executive Officer
Ms. Nguyen Huong Loan	Deputy Chief Executive Officer -
	Head of Financial Institution Banking Division
Mr. Nguyen The Minh	Deputy Chief Executive Officer -
	Head of Corporate Banking Division
Ms. Nguyen Thi My Hanh	Deputy Chief Executive Officer -
	Head of Retail Banking Division
Ms. Dinh Thi To Uyen	Deputy Chief Executive Officer -
	Head of Strategy Division
Mr. Bui Duc Quang	Head of Credit Management Banking Division
Ms. Nguyen Thi Thu Hang	Head of Financial Management
-Mr. Nguyen Quoc Khanh	Chief Technology Officer
Mr. Nguyen Ngoc Cuong	Chief Human Resources Officer
Ms. Lai Thanh Mai	Head of Legal and Compliance Division
Mr. Duong Ngoc Dung	Chief Marketing Officer
Ms. Nguyen Ha Thanh	Chief Operating Officer
Ms. Le Cam Thuy	Chief Risk Officer
Mr. Nguyen Viet Son	Head of Strategic Corporate Banking Division
Ms. Nguyen Thu Trang	Head of Office and Internal Services Division

# INTERIM SEPARATE STATEMENT OF FINANCIAL POSITION as at 31 December 2023

	Notes	31 December 2023 VND million	31 December 2022 VND million
ASSETS			
Cash, gold and gemstones	5	939,629	1,393,551
Balances with the State Bank of Vietnam ("SBV")	6	4,588,988	3,689,574
Due from banks Placements with other credit institutions ("Cls") Loans to other Cls	7	<b>62,738,494</b> 52,973,509 9,764,985	<b>40,563,400</b> 30,683,440 9,879,960
Securities held for trading Securities held for trading Provision for securities held for trading		<u>-</u> -	<b>21,675</b> 39,287 (17,612)
Derivative financial instruments	ő	-	446,344
Loans to customers  Loans to customers  Provision for credit losses of loans to customers	9 10	<b>144,708,789</b> 146,983,622 (2,274,833)	<b>117,318,787</b> 118,710,746 (1,391,959)
Debts purchased  Debts purchased  Provision for credit losses of debts purchased	11	383 (383)	- 383 (383)
Investment securities Available-for-sale securities Provision for investment securities	12	<b>37,880,373</b> 37,897,490 (17,117)	<b>31,534,742</b> 31,554,087 (19,345)
Long-term investments Investments in subsidiaries Other long-term investments	13	<b>698,312</b> 697,076 1,236	<b>698,312</b> 697,076 1,236
Fixed assets		383,687	363,326
Tangible fixed assets  Cost  Accumulated depreciation	14	200,775 643,262 (442,487)	151,375 588,280 (436,905)
Intangible fixed assets  Cost  Accumulated amortization	15	182,912 <i>611,251</i> <i>(428,339)</i>	211,951 <i>598,485</i> (386,534)
Other assets Receivables Interest and fee receivables Other assets Provision for other assets	16	<b>15,181,808</b> 8,467,122 5,052,579 1,705,757 (43,650)	<b>16,770,697</b> 10,872,898 2,798,674 3,166,555 (67,430)
TOTAL ASSETS		267,120,080	212,800,408

INTERIM SEPARATE STATEMENT OF FINANCIAL POSITION (continued) as at 31 December 2023

	Notes	31 December 2023 VND million	31 December 2022 VND million
LIABILITIES			
Borrowings from the Government and the SBV  Deposits and borrowings from the Government and the SBV	17	<b>1,012,533</b> 1,012,533	<b>1,014,560</b> 1,014,560
Due to banks  Deposits from other CIs  Borrowings from other CIs	18	<b>85,521,929</b> 54,452,727 31,069,202	<b>50,298,619</b> 29,264,324 21,034,295
Customer deposits	19	132,345,031	117,119,779
Derivative financial instruments	8	263,356	-
Valuable papers issued	20	8,991,415	11,599,514
Other liabilities Interest and fee payables Other payables and liabilities	21	<b>7,620,199</b> 3,813,192 3,807,007	<b>6,054,469</b> 2,251,981 3,802,488
TOTAL LIABILITIES		235,754,463	186,086,941
OWNERS' EQUITY			
Capital - Charter capital - Capital expenditure fund - Share premium Reserves Retained earnings		20,034,068 20,000,000 608 33,460 2,587,378 8,744,171	19,891,568 19,857,500 608 33,460 1,894,182 4,927,717
TOTAL OWNERS' EQUITY	23	31,365,617	26,713,467
TOTAL LIABILITIES AND OWNERS' EQUITY		267,120,080	212,800,408

INTERIM SEPARATE STATEMENT OF FINANCIAL POSITION (continued) as at 31 December 2023

## OFF-STATEMENT OF FINANCIAL POSITION ITEMS

		Notes	31 December 2023 VND million	31 December 2022 VND million
1	Credit guarantees	37	31,980	33,980
2.	Foreign exchange commitments	37	343,840,786	223,775,857
۷.	2.1 Foreign exchange commitments - buy		11,263,221	1,408,572
	2.2 Foreign exchange commitments - sell		11,255,288	1,407,285
	2.3 Swap contracts		321,322,277	220,960,000
3.	Letters of credit	37	7,555,360	9,141,549
3. 4.	Other guarantees	37	21,686,263	20,444,318
4. 5.	Other commitments	37	11,326,397	16,451,969
5. 6.	Uncollected interests and fee receivables	38	2,055,173	767,148
0. 7	Bad debts written off	39	15,452,637	13,500,957
8.	Other assets and documents	40	83,676,862	114,866,183

Prepared by:

Reviewed by:

20012480 Approved by:

NGÂN HÀNG THƯƠNG MẠI CỔ PHẦĐ

HÀNG HÀI

Ms. Nguyen Bao Ngoc Financial Reporting Manager Ms. Phung Thuy Nhungs DA Chief Accountant Ms. Nguyen Thi Thu Hang Head of Financial Management

Hanoi, Vietnam

24 January 2024

INTERIM SEPARATE STATEMENT OF PROFIT OR LOSS for the year ended 31 December 2023

		The 4 <sup>th</sup> Quarter		Accumulate beginning o	
	Notes	2023 VND million	2022 VND million	2023 VND million	2022 VND million
Interest and similar income Interest and similar expenses	24 25	4,517,693 (2,188,163)	3,612,956 (1,551,839)	18,751,750 (9,761,923)	13,120,757 (4,931,150)
Net interest and similar income		2,329,530	2,061,117	8,989,827	8,189,607
Fee and commission income Fee and commission expenses		388,428 (110,948)	382,058 (127,700)	2,006,745 (420,374)	1,595,854 (490,423)
Net fee and commission income	26	277,480	254,358	1,586,371	1,105,431
Net gains from trading of foreign currencies	27	41,136	110,980	1,072,237	999,623
Net losses from trading securities	28	(633)	(553)	(12,705)	(2,028)
Net gains/(losses) from investment securities	29	281,717	(129,817)	511,812	683,122
Other operating income Other operating expenses		159,589 (432,628)	327,576 (7,514)	586,742 (679,636)	734,743 (1,183,932)
Net gains/(losses) from other operating activities	30	(273,039)	320,062	(92,894)	(449,189)
Income from capital contribution, share purchase	31	1,631	-	1,631	-
Operating expenses	32	(1,745,668)	(1,598,461)	(4,677,824)	(4,318,422)
Net profit before provision for credit losses		912,154	1,017,686	7,378,455	6,208,144
Credit loss expenses		(284,250)	(47,717)	(1,541,641)	(417,602)
PROFIT BEFORE TAX		627,904	969,969	5,836,814	5,790,542
Current corporate income tax ("CIT") expenses	33	(126,880)	(191,160)	(1,184,664)	(1,169,233)
Total CIT expenses		(126,880)	(191,160)	(1,184,664)	(1,169,233)
PROFIT AFTER TAX		501,024	778,809	4,652,150	4,621,309

Prepared by:

Reviewed by:

Approved by:

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VIÊT NAM,

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Ms. Nguyen Thi Thu Hang Head of Financial Management

Hanoi, Vietnam

24 January 2024

# INTERIM SEPARATE CASH FLOW STATEMENT for the year ended 31 December 2023

		Accumulated from	
	-	of the 2023	<u>year</u> 2022
	Notes	VND million	VND million
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest and similar receipts Interest and similar payments Net fee and commission receipts Net receipts from trading of foreign currencies,		16,530,203 (8,200,710) 1,554,013	13,092,394 (4,284,790) 1,100,105
gold and securities Other operating expenses Recoveries from bad debts previously written-off Payments of operating and personnel expenses Corporate income tax paid	33 _	1,551,505 (976,084) 166,207 (3,684,050) (1,398,758)	1,670,524 (1,504,921) 443,467 (3,750,790) (572,971)
Net cash flows from operating activities before changes in operating assets and liabilities		5,542,326	6,193,018
Changes in operating assets (Increase)/Decrease in due from banks (Increase)/Decrease in trading securities (Increase)/Decrease in derivative financial		<b>(31,431,047)</b> 114,974 (6,903,477)	<b>2,706,034</b> 3,652,782 17,302,758
instruments (Increase)/Decrease in loans to customers Utilization of provision to write off (loans to customers, securities, long-term investments		446,344 (28,275,871)	(446,344) (17,508,625)
and other receivables) (Increase)/Decrease in other assets		(682,668) 3,869,651	(852,116) 557,579
Changes in operating liabilities Increase/(Decrease) in borrowings from the		48,142,848	3,319,965
Government and the SBV Increase/(Decrease) in due to banks Increase/(Decrease) in customer deposits Increase/(Decrease) in valuable papers issued		(2,027) 35,223,310 15,225,250	(2,693) (17,784,901) 22,506,868
(excluding valuable papers issued for financing activities) Increase/(Decrease) in derivative financial		(2,608,098)	(1,443,026)
instruments Increase/(Decrease) in other liabilities		263,356 41,057	(76,833) 120,550
Net cash flows from operating activities		22,254,127	12,219,017

INTERIM SEPARATE CASH FLOW STATEMENT (continued) for the year ended 31 December 2023

		Accumulated from the beginning of the year	
	Notes	2023 VND million	2022 VND million
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of fixed assets Proceeds from disposal of fixed assets		(120,062) 503	(174,712) 1,762
Dividends distributed from long-term investments and capital contributions	-	1,631	
Net cash flows used in investing activities	_	(117,928)	(172,950)
Net cash flows during the year		22,136,199	12,046,067
Cash and cash equivalents at the beginning of the year	_	36,365,927	24,319,860
Cash and cash equivalents at the end of the year	34 _	58,502,126	36,365,927

Prepared by:

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Reviewed by:

Approved by:

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HÀNG**O** VIẾT NAM

Ms. Nguyen Bao Ngoc Financial Reporting Manager Ms. Phung Thuy Nhung Chief Accountant

Ms. Nguyen Thi Thu Hang Head of Financial Management

Hanoi, Vietnam

24 January 2024

#### 1. THE BANK INFORMATION

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#### Subsidiaries

As at 31 December 2023, the Bank had one (01) subsidiary as follows:

No.	Company name	Enterprise Registration Certificate	Business sector	% owned by the Bank
1	TNEX Finance Company Limited ("TNEX FINANCE") (formerly known as Finance Company Limited for Community)	No. 0301516782 initially issued on 1 December 2010 and amended for the 7 <sup>th</sup> time on 13 November 2023 by the Hanoi Department of Planning and Investments	Other financial activities	100%

#### **Employees**

Total number of employees of the Bank as at 31 December 2023 was 6,013 persons (as at 31 December 2022: 6,156 persons).

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 2. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY

#### 2.1 Fiscal year

The Bank's fiscal year starts on 1 January and ends on 31 December.

#### 2.2 Accounting currency

The currency used in the preparation of the separate financial statements of the Bank is Vietnam dong ("VND"). For purpose of preparing the separate financial statements as at 31 December 2023, all amounts are rounded to the nearest million and presented in VND million. The presentation makes no impact on readers' view of the separate financial position, separate operational results and separate cash flows of the Bank.

## 3. ACCOUNTING STANDARDS AND SYSTEM

## 3.1 Statement of compliance

Management of the Bank confirms that the accompanying separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, Vietnamese Accounting System for Credit Institutions and the statutory requirements relevant to the preparation and presentation of the separate financial statements.

#### 3.2 Basis of preparation

The separate financial statements of the Bank are prepared in accordance with the Accounting System applicable to Credit Institutions required under Decision No. 479/2004/QD-NHNN issued on 29 April 2004; Circular No. 10/2014/TT-NHNN dated 20 March 2014; Circular No. 22/2017/TT-NHNN dated 29 December 2017 and Circular No. 27/2021/TT-NHNN dated 31 December 2021 amending and supplementing Decision No. 479/2004/QD-NHNN; the financial reporting regime applicable to credit institutions required under Decision No. 16/2007/QD-NHNN dated 18 April 2007; Circular No. 49/2014/TT-NHNN amending and supplementing a number of articles of Decision No. 16/2007/QD-NHNN and the chart of account system for Credit Institutions issued in connection with Decision No. 479/2004/QD-NHNN by the Governor of the State Bank of Vietnam; Decree No. 93/2017/ND-CP dated 7 August 2017; Circular No. 16/2018/TT-BTC dated 7 February 2018 on guidelines for financial regulations applied to credit institutions and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series No. 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series No. 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series No. 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series No. 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series No. 5).

The accompanying separate financial statements have been prepared using accounting principles, procedures and reporting practices generally accepted in Vietnam. Accordingly, the accompanying separate financial statements and their utilization are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position, results of separate operations and separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

#### 3. ACCOUNTING STANDARDS AND SYSTEM (continued)

#### 3.2 Basis of preparation (continued)

Items that are not presented in these separate financial statements regarding the financial reporting regime for credit institutions as required by Decision No. 16/2007/QD-NHNN dated 18 April 2007, Circular No. 49/2014/TT-NHNN dated 31 December 2014 and Circular No. 27/2021/TT-NHNN dated 31 December 2021 issued by the SBV indicate nil balance.

#### 3.3 Basis of assumptions and uses of estimates

The preparation of the separate financial statements requires Management of the Bank to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the income, expenses and the resultant provision. Such estimates are necessarily based on assumptions involving varying degrees of subjectivity and uncertainty and actual results may differ resulting in future changes in such estimates and assumptions.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Changes in accounting policies and disclosures

The accounting policies adopted by the Bank in the preparation of the separate financial statements are consistent with those followed in the preparation of the Bank's separate financial statements for the year ended 31 December 2022, except for:

Circular No.02/2023/TT-NHNN dated 23 April 2023 issued by the State Bank of Vietnam providing instructions for credit institutions and foreign bank branches on debt rescheduling and retention of debt category to assist borrowers in difficulties ("Circular 02").

Main contents of Circular 02 included:

- Scope and conditions of loan eligible for term restructuring;
- ▶ Principles of retention of debt classification, accounting for accrued interest and making provision for debts whose principal and/or interest balances are rescheduled for repayment.

This Circular takes effect from 24 April 2023.

#### 4.2 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, gold, balances with the SBV, demand deposits and placements with other credit institutions with an original maturity of three months or less from the transaction date, securities with recovery or maturity of three months or less from date of purchase which can be converted into a known amount of cash and do not bear the liquidity risk as at the date of these separate financial statements.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.3 Due from banks

Due from banks are presented at the principal amounts outstanding at the end of the period.

The classification of credit risk for due from banks and the corresponding provision for credit losses is made in accordance with Circular No. 11/2021/TT-NHNN issued by the SBV on 30 July 2021 guiding the classification of assets, the level and method of risk provisioning and the use of provisions against credit risks in the operations of CIs and foreign bank branches ("Circular 11"). Accordingly, the Bank makes a specific provision for placements with (except for current accounts at other CIs, foreign bank's branches in Vietnam) and loans to other CIs according to the method as described in *Note 4.5*.

According to Circular 11, the Bank is not required to make a general provision for due from banks.

## 4.4 Loans to customers and debts purchased

Loans to customers are presented at the principal amounts outstanding at the end of the period.

Provision for credit losses of loans to customers is accounted and presented in a separate line in the separate statement of financial position.

Short-term loans have maturity of less than or equal to one year from disbursement date. Medium-term loans have maturity from one to five years from disbursement date. Long-term loans have maturity of more than five years from disbursement date.

Debts purchased are disclosed at cost which is the purchase price of the debts.

Loan classification and provision for credit losses are made according to Circular 11 as presented in *Note 4.5*.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.5 Classification, level and method for making provision for credit losses

#### Debt classification

The classification of placements with and loans to other CIs (except for current accounts), direct and entrusted investments in unlisted corporate bonds, loans to customers, debts purchased and entrustments for credit granting (collectively called "debts") is made in compliance with Article 10 of Circular 11.

#### Specific provision

Specific provision is made based on the principal balance less discounted value of collaterals multiplied by provision rates which are determined based on the debt classification results. The specific provision rates for each group are presented as follows:

	Group	Description	Provision rate
1	Current	(a) Current debts are assessed as fully and timely recoverable for both principals and interests; or	0%
		(b) Debts are overdue for a period of less than 10 days and assessed as fully recoverable for both overdue principals and interests, and fully and timely recoverable for both remaining principals and interests.	
2	Special mention	(a) Debts are overdue for a period of 90 days or less, other than those specified in Point (b) of Loan group 1; or	5%
		(b) Undue debts whose repayment terms are restructured for the first time.	
3	Sub-	(a) Debts are overdue for a period of between 91 days and 180 days; or	20%
	standard	(b) Undue debts whose repayment terms are extended for the first time; or	
- Attivity of the state of the		(c) Debts which interests are exempted or reduced because customers do not have sufficient capability to repay all interests under credit contracts; or	
		(d) Debts under one of the following cases which have not been recovered in less than 30 days from the date of the recovery decision:	
		<ul> <li>Debts made incompliance with Clause 1, 3, 4, 5, 6 under Article 126 of Law on Credit Institutions; or</li> </ul>	
		<ul> <li>Debts made incompliance with Clause 1, 2, 3, 4 under Article 127 of Law on Credit Institutions; or</li> </ul>	
		<ul> <li>Debts made incompliance with Clauses 1, 2, 5 under Article 128 of Law on Credit Institutions.</li> </ul>	
		(e) Debts are required to be recovered according to regulatory inspection conclusions; or	-
		(f) Debts are required to be recovered as follows the before-due recovery decision of the Bank due to customers' breach of the agreement with the Bank but still outstanding with an overdue for a period of less than 30 days from the date of recovery decision; or	
	**************************************	(g) At the request of the SBV based on regulatory inspection, supervision results and relevant credit information.	

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 4.5 Classification, level and method for making provision for credit losses (continued)

Specific provision (continued)

	Group	Description	Provision rate
4	Doubtful	<ul> <li>(a) Debts are overdue for a period of between 181 days and 360 days; or</li> <li>(b) Debts whose repayment terms are restructured for the first time but still overdue for a period of less than 90 days under that restructured repayment term; or</li> </ul>	50%
		(c) Debts whose repayment terms are restructured for the second time; or	
		(d) Debts are specified in Point (d) of Loan group 3 and overdue for a period of between 30 days and 60 days after decisions of recovery have been issued; or	
· .	- Andrews	(e) Debts are required to be recovered according to regulatory inspection conclusions but still outstanding with an overdue period up to 60 days since the recovery date as required by regulatory inspection conclusions; or	-
		(f) Debts are required to be recovered as follows the before-due recovery decision of the Bank due to customers' breach of the agreement with the Bank but still outstanding with an overdue for a period of 30 to 60 days from the date of recovery decision; or	
		(g) At the request of the SBV based on regulatory inspection, supervision results and relevant credit information.	
5	Loss	(a) Debts are overdue for a period of more than 360 days; or	100%
j		(b) Debts whose repayment terms are restructured for the first time but still overdue for a period of 90 days or more under that first restructured repayment term; or	
		(c) Debts whose repayment terms are restructured for the second time but still overdue under that second restructured repayment term; or	
		(d) Debts whose repayment terms are restructured for the third time or more; or	
		(e) Debts are specified in Point (d) of Loan group 3 and overdue for a period of more than 60 days after decisions on recovery have been issued; or	-
	nest/A	(f) Debts are required to be recovered under regulatory inspection conclusions but still outstanding with an overdue period of more than 60 days since the recovery date as required by regulatory inspection conclusions; or	
	The state of the s	(g) Debts are required to be recovered as follows the before-due recovery decision of the Bank due to customers' breach of the agreement with the Bank but still outstanding with an overdue for a period of more than 60 days from the date of recovery decision; or	
		(h) Debts of credit institutions under special control as announced by the SBV, or debts of foreign bank branches whose capital and assets are blocked.	
		(i) At the request of the SBV based on regulatory inspection, supervision results and relevant credit information.	

If a customer has more than one debt with the Bank and any of the outstanding debts are classified into a higher risk group, the entire remaining debts of such customer should be classified into the corresponding higher risk group.

When the Bank participates in a syndicated loan as a participant, except for the case where the Bank provides a syndicated loan with entrusted capital from a third party that this third party commits to be responsible for any risks occurred, it should classify loans (including syndicated loans) of the customer into a higher of the risk group assessed by the leading bank and by the Bank.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.5 Classification, level and method for making provision for credit losses (continued)

Specific provision (continued)

If a customer is classified by the Bank into the risk group which is lower than the risk group provided by Credit Information Center ("CIC"), the Bank is required to adjust the risk group of such customer following the risk group provided by CIC.

The Bank also applies the regulations under Circular No. 01/2020/TT-NHNN ("Circular 01"), Circular No. 03/2021/TT-NHNN ("Circular 03"), Circular No. 04/2021/TT-NHNN ("Circular 04") and Circular No. 14/2021/TT-NHNN ("Circular 14"). For the debt balance whose repayment term is restructured, interest is exempted or reduced, the group of overdue debts remains unchanged according to the restructured term, and the Bank restructures the repayment term and keeps the same debt group, according to current regulations, the Bank shall classify debts and make provision for risks in accordance with Circular 11.

These Circulars require the Bank to make specific provisions for customers whose outstanding balances are restructured, repayment terms, interest exemption and reduction are classified into two types of debt as follows: (1) debt classification remains the same as before the restructuring, interest exemption and reduction; (2) debt classification according to the State Bank's regulations on debt classification in credit institutions' operations. In case the difference in the amount of provision that needs to be made by type of debt (2) compared to type of debt (1) is positive, the Bank will make additional specific provisions as follows:

Additional provision	Deadline
At least 30% of the additional specific provision	By 31 December 2021
At least 60% of the additional specific provision	By 31 December 2022
100% of the additional specific provision	By 31 December 2023

From 1 January 2024, based on regulations of the SBV regarding risk provisioning in the operations of credit institutions, the Bank makes provision for all outstanding loans and off-balance sheet commitments of customers, including outstanding loans which the repayment term is restructured, interest is exempted or reduced, debt classification is retained under Circular 03.

From 24 April 2023, the Bank applied policies to restructure the repayment term but retain the debt classification for assisting customer with difficulties in operating activities and customers with debt repayment difficulties to meet requirement of Circular 02 issued by the SBV providing instructions for credit institutions and foreign branch banks on debt rescheduling and retention of debt category to assist borrowers in difficulties.

Accordingly, the Bank is allowed to restructure the repayment term for these debts and retain the debt classification as follows:

Disbursemer date	ot Overdue status of debts	Due/overdue date	Debt classification retention
Before 24 April 2023	In due or overdue for a period of 10 days since the due date	From 24 April 2023 to 30 June 2023	Retain the latest debt classification as before the overdue date or the date that interest obligation was exempted/reduced

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 4.5 Classification, level and method for making provision for credit losses (continued)

Specific provision (continued)

The Bank makes specific provisions for customers whose debt repayment term is restructured and debt classification is retained by following formula: C = A - B

In which:

C: Additional specific provision;

A: Specific provision made for customer's outstanding loan balance according to Circular 11's debt classification (retention of debt category is not applicable);

B: Specific provision made for the restructured loan balance and specific provision made for the remaining loan balance of customer according to Circular 11's debt classification.

Additional specific provision (C) is made at the date of the financial statements to ensure the minimum provision as follows:

- As of 31 December 2023: At least 50% of the specific provision;
- As of 31 December 2024: 100% of the specific provision.

#### General provision

According to Circular 11, general provision is made at 0.75% of total outstanding loans classified as Current, Special mention, Substandard and Doubtful excluding:

- ▶ Placements with other CIs, foreign bank branches in Vietnam and foreign CIs;
- ▶ Loans to and purchases of valuable papers issued by other CIs, foreign bank branches in Vietnam;
- Promissory notes and bills; certificates of deposit, bonds issued by other CIs and foreign bank branches; and
- Repurchases of government bonds.

#### Bad debts written off

According to Circular 11, loans to customers are written off against the provision if they are classified in Group 5 or if the borrower is a dissolved, bankrupt organization or individual who is dead or missing.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.6 Securities held for trading

Securities held for trading include equity securities acquired and held for the purpose of trading.

Equity securities are initially recognized at cost at the purchase date and subsequently presented at cost.

Securities held for trading are subject to impairment review at the end of fiscal year.

Provision for diminution in value of securities is made when the carrying value is higher than the market value in compliance with Article 5, Circular No. 48/2019/TT-BTC issued by the Ministry of Finance on 8 August 2019 ("Circular 48"). In case market prices of securities are not available or cannot be determined reliably, no provision is calculated. Provision is recognized in "Net gain/(loss) from trading securities" on the separate statement of profit or loss.

In case securities are not listed on the stock exchanges or not registered for trading on the UPCoM trading system (hereinafter referred to as "unlisted securities"), the Bank determines the amount of provisions based on the separate financial statements of economic entities receiving capital contribution at the same time as the Bank's annual reporting date, provision for each investment is calculated by the following formula:

Provision for each investment

Proportion of actual charter capital contribution (%) of the Bank at the economic entity receiving contributed capital at the time of provisioning Actual investment capital of owners of the economic entity receiving contributed capital at the time of provisioning

Owners' equity of the economic entity receiving contributed capital at the time of provisioning

Gains or losses from sales of securities held for trading are recognized in the separate statement of profit or loss. Securities held for trading are derecognized when the rights to receive cash flows from these securities are terminated or the Bank transfers substantially all the risks and rewards of ownership of these securities.

#### 4.7 Available-for-sale securities

Available-for-sale securities include debt and equity securities that are acquired by the Bank for investment and available-for-sale purposes, not regularly traded but can be sold whenever there is a benefit. For equity securities, the Bank is also neither the founding shareholder nor the strategic partner and does not have the ability to make certain influence on establishing and making the financial and operating policies of the investees through a written agreement on assignment of its personnel to the Board of Directors/Management.

Equity securities are initially recognized at cost at the purchase date and subsequently presented at cost.

Debt securities are recognized at par value at the purchase date. Accrued interest (for debt securities with interest payment in arrears) and deferred interest (for debt securities with interest payment in advance) are recognized in a separate account. Discount/premium which is the difference between the cost and the amount being the par value plus (+) accrued interest (if any) or minus (-) deferred interest (if any) is also recognized in a separate account.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.7 Available-for-sale securities (continued)

In subsequent periods, these securities are continuously recorded at par value, and the discount/premium (if any) is amortized to the separate statement of profit or loss on a straight-line basis over the remaining term of securities. Interest received in arrears is recorded as follows: cumulative interest incurred before the purchasing date is recorded as a decrease in the accrued interest; cumulative interest incurred after the purchasing date is recognized as income based on the accumulated method. Interest received in advance is amortized into the securities investment interest income on a straight-line basis over the term of securities investment.

Available-for-sale securities are subject to impairment review at year end.

Provision for diminution in value of securities (except for unlisted corporate bonds and government bonds, government-guaranteed bonds, local government bonds) is made when the carrying value is higher than the market value in compliance with Article 5, Circular 48 and Circular 24 amending and supplementing a number of articles of Circular 48. In case market prices of securities are not available or cannot be determined reliably, no provision is calculated. Provision is recognized in the "Net gains/(losses) from investment securities" on the separate statement of profit or loss.

Provision for credit losses of unlisted corporate bonds is made in accordance with Circular 11 as described in *Note 4.5.* 

Investment securities are derecognized when the rights to receive cash flows from these securities are terminated or the Bank transfers substantially all the risks and rewards of ownership of these securities.

#### 4.8 Re-purchase and reverse-repurchase contracts

Securities sold under agreements to repurchase at a specific date in the future (repos) are still recognized in the separate financial statements. The corresponding cash received from these agreements is recognized in the separate statement of financial position as a borrowing and the difference between the sale price and repurchase price is amortized in the separate statement of profit or loss over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract.

Conversely, securities purchased under agreements to resell at a specific date in the future are not recognized in the separate financial statements. The corresponding cash paid under these agreements is recognized as an asset in the separate statement of financial position and the difference between the purchase price and resale price is amortized in the separate statement of profit or loss over the term of the agreement using the straight-line method based on the interest rate stipulated in the contract.

#### 4.9 Investment in subsidiaries

Investments in subsidiaries are recognized using the cost method in the separate financial statements. Dividend distributed from accumulated profit of subsidiaries are recorded as income in the separate statement of profit or loss of the Bank.

Provision for impairment of investments in subsidiaries is made for each impaired investment and is subject to revision at the end of each accounting period. Provision for investments in subsidiaries is made when there is reliable evidence of the decrease in value of those investments at year end. Accordingly, provision for investments in subsidiaries is determined as those for other long-term investments. Increase or decrease of provision balance is recognized in "Operating expenses" on the separate statement of profit or loss.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.10 Other long-term investments

Other long-term investments are investments in other entities in which the Bank holds less than or equal to 11% of voting rights and securities of these entities are not listed on the stock exchanges. These investments are initially recorded at cost at the transaction date.

Provision for diminution in the value of long-term investments is made when there is reliable evidence of the decrease in value of those investments at year end as stipulated in Article 5, Circular 48.

Provision is reversed, if the recoverable amount of the investments increases after making provision, to the extent that the carrying value of these investments does not exceed the carrying value of this investment assuming that no allowance has been recorded.

Increase or decrease in provision for long-term investments is recognized in "Operating expenses" on the separate statement of profit or loss.

#### 4.11 Fixed assets

Fixed assets are stated at cost less accumulated depreciation or amortization.

The cost of a fixed asset comprises its purchase price plus any directly attributable cost of bringing the asset to working condition for its intended use. Costs related to additions, improvements and renewals are capitalized while expenditures for maintenance and repairs are charged to the separate statement of profit or loss when incurred.

When assets are sold or liquidated, their cost and accumulated depreciation are deducted from the statement of financial position item and any gains or losses resulting from their disposal are recorded to the separate statement of profit or loss.

#### 4.12 Depreciation and amortization

Depreciation of tangible fixed assets and amortization of intangible fixed assets is calculated on the straight-line basis over the estimated useful life of the assets as follows:

Buildings and structures	5 – 50 years
Machines and equipment	3 – 20 years
Means of transportation	6 – 30 years
Office equipment	3 – 10 years
Other tangible fixed assets	4 – 25 years
Computer software	3 – 20 years
Other intangible fixed assets	3 – 8 years

Land use rights granted by the Government with indefinite term are not amortized. Land use rights with definite term are amortized over the leased term or duration of use.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.13 Receivables

Receivables are initially recognized at cost and subsequently presented at cost.

Provision for receivables is determined based on the overdue status of debts or expected loss of current debts in case the debts are undue yet the organization has fallen into bankruptcy, is under dissolution process or has absconded; or individual who is being prosecuted, detained, on trial or under sentence or is suffering from fatal diseases (with medical certificate) or has deceased or the debts requested for sentence yet are unenforceable due to individual escaping or the debts sued for debt collection yet are under suspension. Provision expenses for receivables classified as credit risk-bearing assets are recorded in "Credit loss expenses", and provision expenses for other receivables are recorded in "Operating expenses" on the separate statement of profit or loss.

Provision for doubtful receivables is made in accordance with Circular 48 as follows:

Overdue period	Provision rate
From over six months up to one year	30%
From one to under two years	50%
From two to under three years	70%
From three years and above	100%

#### 4.14 Prepaid expenses and expenses awaiting allocation

Prepaid expenses are reported as short-term or long-term prepaid expenses on the separate statement of financial position and amortized over the period for which the amount is paid or the period in which economic benefit is generated in relation to these expenses.

#### 4.15 Operating lease

Rentals under operating lease are charged to the "Operating expenses" on the separate statement of profit or loss on a straight-line basis over the term of the lease.

#### 4.16 Borrowings from the Government and the SBV

Borrowings from the Government and the SBV are recognized at cost.

#### 4.17 Due to banks, customer deposits and valuable papers issued

Due to banks, customer deposits and valuable papers issued are presented at the principal amounts outstanding at year end.

At the date of initial recognition, expenses for bond issuance are deducted from principal amount of the bonds. The Bank then allocates these expenses into "Interest and similar expenses" on straight-line basis according to the terms of the valuable papers.

#### 4.18 Derivatives

The Bank enters in currency forward contracts and swap contracts to facilitate customers to transfer, modify or mitigate foreign exchange risk or other market risks, and also for the business purpose of the Bank.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.18 Derivatives (continued)

#### Currency forward contracts

Currency forward contracts are commitments to settle in cash on a pre-determined future date based on the difference between pre-determined exchange rates, and the notional amount of the contracts. Currency forward contracts are recognized at nominal value at the transaction date and are revalued periodically. Gains or losses from revaluation are recognized in the "Impact of exchange rate fluctuation" under "Owners' equity" and will be transferred to the separate statement of profit or loss at the maturity date or at year end.

#### Swap contracts

Swap contracts are commitments to settle in cash on a pre-determined future date based on the difference between pre-determined exchange rates and the notional principal amount of the contracts or commitments to settle interest based on a floating rate or a fixed rate calculated on the notional amount and in a given period.

Currency swap contracts are revalued periodically. Gains or losses from revaluation are recognized in "Impact of exchange rate fluctuation" under "Owners' equity" and will be transferred to the separate statement of profit or loss at the maturity date or at year end.

Differences in interest rate swaps are recognized in the separate statement of profit or loss on an accrual basis.

#### 4.19 Foreign currency transactions

According to accounting system of the Bank, all transactions are recorded in original currencies. Monetary assets and liabilities denominated in foreign currencies are translated into VND using exchange rates ruling at the separate statement of financial position date (Note 44). Income and expenses arising in foreign currencies during the year are translated into VND at rates ruling at the transaction dates. Foreign exchange differences arising from the translation of monetary assets and liabilities are recognized in the "Impact of exchange rate fluctuation" under "Owners' equity" and will be transferred to the separate statement of profit or loss at year end.

#### 4.20 Payables and accruals

Payables and accruals are recognized for amounts to be paid in the future for goods and services received, whether or not billed to the Bank.

#### 4.21 Capital and reserves

#### 4.21.1 Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from share premium in equity.

#### 4.21.2 Share premium

On receipt of capital from shareholders, the difference between the issuance price and the par value of the shares is recorded as share premium in equity.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.21 Capital and reserves (continued)

#### 4.21.3 Treasury shares

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

#### 4.21.4 Reserves

The Bank makes appropriation to reserves in accordance with current regulations and Resolution of the General Meeting of Shareholders or corresponding owners.

Reserves are for specific purposes and appropriated from net profit after tax of the Bank at prescribed rates as below:

- ▶ Supplementary charter capital reserve: 5% of net profit after tax and does not exceed charter capital;
- Financial reserve: 10% of net profit after tax;
- ▶ Bonus and welfare funds are appropriated according to the Decision approved in the General Meeting of Shareholders;
- ▶ Other reserves: are to be made upon current regulations and decisions of the General Shareholders' Meeting.

#### 4.22 Classification for off-balance sheet commitments

Credit institutions shall classify guarantees, payment acceptances and irrevocable loan commitments with specific effective date (generally called "off-statement of financial position commitments") for management and monitoring of credit quality as follows the classification policy applied for debts as stated in *Note 4.5*. According to Circular 11, the Bank is not required to make provision for off-statement of financial position commitments.

#### 4.23 Recognition of income and expenses

Interest income and expenses

Interest income and expenses are recognized in the separate statement of profit or loss on an accrual basis. Accrued interest income from debts which are classified into group 2 to 5 in compliance with Circular 11 and debts retained in group 1 in compliance with Circular 01, Circular 03, Circular 04 and Circular 14 will not be recognized in separate statement of profit or loss. Suspended interest income is reversed and monitored off-statement of financial position and recognized in the separate statement of profit or loss upon actual receipt.

Fee and commission income and expenses

Fee and commission income are recognized in the separate statement of profit or loss when the services are performed. Fee and commission expenses are recognized in the separate statement of profit or loss when these expenses are incurred.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.23 Recognition of income and expenses (continued)

Income from investment activities

Income from securities trading is recognized based on differences between selling price and cost of securities sold.

Cash dividend is recognized in the separate statement of profit or loss upon formation of cash dividend right.

Dividend paid in the form of common shares, bonus shares and right shares for existing shareholders, shares distributed from retained earnings are not recognized as an increment in investment value or income of the Bank. Only the quantity of shares is updated.

Dividends received in connection with the period before the investment is made are recognized as a decrease in carrying amount of the investment.

Income/expenses from debt trading

Income from debt trading is determined by the difference between the price of debts purchased or sold and their book value.

Book value of debts purchased and sold is the book value of the principal, interest and related financial obligations (if any) of debts recorded in the statement of financial position or off the statement of financial position at the date of debt purchase or sale; or the book value at the date of writing-off of debts; or the book value of debts written off previously at the date of debt purchase and sale.

Debt purchase and sale price are the sum of money to be paid by a debt purchaser to a debt seller under a debt purchase and sale contract.

#### 4.24 Corporate income tax

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from (or paid to) the taxation authorities – using the tax rates and tax laws applied and enacted at the separate statement of financial position date.

Current income tax is charged or credited to the separate statement of profit or loss except when it relates to items recognized directly to equity, in this case the current income tax is also recognized in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Bank to offset current tax assets against current tax liabilities and when the Bank intends to settle its current tax assets and liabilities on a net basis.

#### Deferred tax

Deferred tax is provided on temporary differences at the separate statement of financial position date between the tax base of assets and liabilities and their carrying amount for the financial reporting purposes.

Deferred tax payables are recognized for temporary taxable differences.

2.

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.24 Corporate income tax (continued)

Deferred tax (continued)

Deferred tax assets are recognized for all deductible temporary differences, deductible amounts carried over subsequent periods of taxable losses and unused tax credits when it is probable that there will be sufficient taxable profit to use deductible temporary differences, taxable losses and tax credits. Deferred tax assets and deferred tax liabilities are determined on the basis of expected tax rate applied when assets are recovered, or liabilities are settled and on the basis of tax rate and tax laws which effective at year end.

#### 4.25 Employee benefits

#### 4.25.1 Post-employment benefits

Post-employment benefits are paid to retired employees of the Bank by the Social Insurance Agency which belongs to the Ministry of Labor, Invalids and Social Affairs. The Bank is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of an employee's basic monthly salary, salary-related allowance and other supplements. Other than that, the Bank has no further obligation relating to post-employment benefits.

#### 4.25.2 Voluntary resignation benefits

The Bank has the obligation, under Article 46 of the Vietnam Labor Code No.45/2019/QH14 effective from 1 January 2021, to pay allowance arising from voluntary resignation of employees, equal to one-half month's salary for each year of employment up to 31 December 2008 plus salary allowances (if any). From 1 January 2009, the average monthly salary used in this calculation is the average monthly salary of the latest nine-month period up to the resignation date. Accordingly, working time at the Bank to calculate severance allowance is the total actual working time at the Bank minus (-) the time the employee has participated in unemployment insurance in accordance with the law regarding unemployment insurance, and the working time that has been paid off by employers for severance allowance.

#### 4.25.3 Unemployment insurance

According to Circular No. 28/2015/TT-BLDTBXH providing guidelines for Article 52 of the Law on Employment and Decree No. 28/2015/ND-CP dated 12 March 2015 of the Government providing guidelines for the Law on Employment in term of unemployment insurance, the Bank is required to contribute to the unemployment insurance at the rate of 1% of salary and wage fund of unemployment insurance joiners and deduct 1% of monthly salary and wage of each employee to contribute to the unemployment insurance fund.

#### 4.26 Related parties

Parties are considered to be related parties of the Bank if a party has the ability, either directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Bank and other parties are under common control or under common significant influence. Related parties can be enterprises or individuals, including close family members of individuals who are related parties.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.27 Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the separate statement of financial position if, and only if, there is a currently enforceable legal right to offset financial assets against financial liabilities or vice-versa, and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### 5. CASH, GOLD AND GEMSTONES

	31 December 2023 VND million	31 December 2022 VND million
Cash in VND Cash in foreign currencies Gold	734,824 203,287 1,518	878,133 514,085 1,333
	939,629	1,393,551

#### 6. BALANCES WITH THE STATE BANK OF VIETNAM ("SBV")

	4,588,988	3,689,574
- In foreign currencies	1,312,130	483,309
- In VND	3,276,858	3,206,265
Balances with the SBV		
	VND million	VND million
	31 December 2023	31 December 2022

Balances with the SBV include current account and compulsory reserves. In accordance with the SBV's regulations, as at 31 December 2023, the Bank is required to maintain certain cash reserve with the SBV in the form of compulsory reserves as follow:

- ▶ Reserves are computed at 3.00% and 1.00% of customer deposits in VND with original maturities of less than 12 months and from 12 months respectively;
- ▶ Reserves are computed at 8.00% and 6.00% of customer deposits in foreign currencies with original maturities of less than 12 months and from 12 months respectively.

During the period, the Bank has maintained the compulsory reserve in accordance with the SBV's regulations.

#### 7. DUE FROM BANKS

	31 December 2023 VND million	31 December 2022 VND million
Placements with other Cls  Demand deposits with other Cls  In VND  In foreign currencies  Term deposits with other Cls  In VND  In foreign currencies	<b>52,973,509</b> 13,813,935 12,674,755 1,139,180 39,159,574 30,788,800 8,370,774	30,683,440 9,763,592 8,985,314 778,278 20,919,848 18,738,500 2,181,348
Loans to other Cls In:VND In foreign currencies	9,764,985 9,374,123 390,862 62,738,494	9,879,960 8,716,441 1,163,519 40,563,400
Analysis of outstanding due from banks by quality	are as follows:	
	31 December 2023 VND million	31 December 2022 VND million
Current	48,924,559	30,799,808
	48,924,559	30,799,808

#### 8. DERIVATIVE FINANCIAL INSTRUMENTS

	Total contract	Total carrying	Net realizable	
	nominal value (*)  VND million	Assets VND million	Liabilities VND million	value VND million
As at 31 December 2023				
Derivative financial instr	ruments			
Forward contracts	62,703,812		(43,307)	(43,307)
Swap contracts	158,208,872		(220,049)	(220,049)
=	220,912,684	-	(263,356)	(263,356)
As at 31 December 2022				
Derivative financial instr	uments			
Forward contracts	38,382,147	150,331	-	150,331
Swap contracts	111,162,730	296,013	_	296,013
_	149,544,877	446,344		446,344

<sup>(\*)</sup> Total contract value is translated using exchange rates at the contract value date.

<sup>(\*\*)</sup> Total carrying value is the net value translated using exchange rates at the statement of financial position date.

#### 9. LOANS TO CUSTOMERS

		31 December 2023 VND million	31 December 2022 VND million
	Loans to local economic entities and individuals	146,627,777	118,599,923
	Commercial papers and valuable papers discount	355,845	110,823
		146,983,622	118,710,746
9.1	Analysis of loan to customers by quality		
		31 December 2023 VND million	31 December 2022 VND million
	Current Special mention Substandard Doubtful Loss	140,306,915 2,530,629 995,880 1,362,389 1,787,809	115,094,794 1,597,284 594,919 418,640 1,005,109
		146,983,622	118,710,746
9.2	Analysis of loan to customers by original matu	rity	
		31 December 2023 VND million	31 December 2022 VND million
	Short-term loan Medium-term loan Long-term loan	66,297,164 43,238,975 37,447,483	50,495,428 27,352,078 40,863,240
	-	146,983,622	118,710,746

#### 9. LOANS TO CUSTOMERS (continued)

#### 9.3 Analysis of loan to customers by type of customers and ownership

	31 December 2023		31 Decemb	er 2022
	VND million	%	VND million	%
State-owned enterprises	3,605,975	2.45	1,548,658	1.30
State-owned limited liability companies	756,626	0.51	1,147,306	0.97
Privately-owned limited liability companies Joint-stock companies with state-owned share capital accounting for more than 50% of the charter capital or the total number of voting shares; or the state	39,938,570	27.17	29,215,084	24.61
retains control of the company in its charter	1,852,456	1.26	1,134,953	0.96
Other joint stock companies	61,423,469	41.79	49,424,333	41.62
Private companies	3,777	0.00	149	0.01
Foreign invested enterprises	253,713	0.17	286,082	0.24
Cooperatives, cooperative unions	22,442	0.02	26,161	0.02
Individuals	39,125,168	26.63	35,928,020	30.27
Operation administration entity, the Party,				
unions and associations	398	0.00	-	-
Others	1,028	0,00		
	146,983,622	100.00	118,710,746	100.00

#### 9. LOANS TO CUSTOMERS (continued)

#### 9.4 Analysis of loan to customers by industries

	31 Decemb	er 2023	31 Decemb	er 2022
	VND million	%	VND million	%
Agriculture, forestry and fisheries	2,346,262	1.60	656,190	0.55
Mining	332,646	0.23	1,150,939	0.97
Seafood processing	1,427,864	0.97	1,256,232	1.06
Manufacturing, food processing,				
beverages, animal feed	1,609,573	1.10	1,121,771	0.94
Textile, skin and costumes manufacturing	1,613,649	1.10	1,520,020	1.28
Wood extraction, primary processing,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		.,,	
manufacturing and other wood products	1,310,563	0.89	1,237,380	1.04
Paper manufacturing and printing	1,357,596	0.92	1,025,660	0.86
Pharmaceuticals, medicinal chemical,	.,00.,000		.,,	
rubber, plastics, fertilizers, chemicals				
manufacturing	2,123,551	1.44	1,558,786	1.31
Production of construction materials (excluding	2,120,001	**	1,000,100	
steel, stainless steel, paint, mastic)	1,537,847	1.05	838,965	0.71
Steel products	295,669	0.20	105,312	0.09
Billet production	17,276	0.01	25,164	0.02
Production of stainless steel and other	11,210	0.01	20,101	0.02
metallurgy	49,198	0.03	77,233	0.07
Mechanical, assembly, manufacturing of	40,100	0.00	17,200	0,01
machinery, automobiles, motorcycles	1,366,705	0.93	1,438,804	1.21
Manufacturing of electronic, electrical	1,000,700	0.55	1,400,004	1.2.1
equipment, optical computers,				
telecommunications equipment	2,711,575	1.84	3,269,622	2.75
	3,382	0.00	3,852	0.00
Ship, boats	0,002	0.00	3,002	0.00
Office equipment, home appliances,	41,335	0.03	57,352	0.05
medical equipment, education, sports	41,000	0.03	37,332	0.00
Production and distribution of electricity,	8,346,872	5.68	10,315,040	8.69
energy Construction	13,105,715	8.92	11,199,559	9.43
	16,285,336	11.08	10,714,318	9.02
Light industry and consumer goods Fertilizers, chemicals and other chemical	10,200,000	11.00	10,7 14,510	0.02
products, medicines, pharmaceuticals, medical devices	1,086,396	0.74	778,370	0.66
	•	3.16	990,165	0.83
Commercial of gasoline, oil	4,645,331	3.10	990,100	0.03
Trading of steel, cement, building materials	7 426 527	5.05	A AQD 744	3.78
other synthetic	7,426,527	5.05	4,482,711	2.34
Heavy industry	2,978,469	2.03 2.39	2,782,320 2,925,191	2.46
Transportation and waterways	3,519,426 683,712			0.49
Shipping business	,	0.47	581,322	
Hotel services, tourism, dining, entertainment	188,876	0.13	151,226	0.13
Property and infrastructure	13,163,399	8.96	10,386,690 769,794	8.75
Telecommunications services	1,108,097	0.75	709,794	0.65
Professional, scientific and technological				
activities, administrative and support				
services, health education, information and	4.007.004	0.70	4.050.045	3 E0
communication	4,087,884	2.78	4,259,915	3.59
Warehousing and support services	91,464	0.06	165,387	0.14
Financial and securities activities	7,281,125	4.95	1,446,536	1.22
Other industries	5,715,134	3.89	5,490,900	4.64
Individuals	39,125,168	26.62	35,928,020	30.27
	146,983,622	100.00	118,710,746	100.00

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

#### 10. PROVISION FOR CREDIT LOSSES OF LOANS TO CUSTOMERS

	31 December 2023 VND million	31 December 2022 VND million
General provision Specific provision	1,088,969 1,185,864	883,792 508,167
	2,274,833	1,391,959

Changes in provision for credit losses of loans to customers during the year ended 31 December 2023 are as follows:

<del></del>	General provision VND million	Specific provision VND million	Total <u>VND million</u>
Opening balance	883,792	508,167	1,391,959
Provision charged	205,177	1,333,818	1,538,995
Bad debts written off	· -	(653,127)	(653,127)
Other decreases	-	(3,185)	(3,185)
Other increases		191	191
Closing balance	1,088,969	1,185,864	2,274,833

Changes in provision for credit losses of loans to customers during the year ended 31 December 2022 are as follows:

	General provision VND million	Specific provision  VND million	Total VND million
Opening balance	752,329	894,033	1,646,362
Provision charged	131,463	285,770	417,233
Bad debts written off	, <u> </u>	(669,938)	(669,938)
Other decreases		(1,698)	(1,698)
Closing balance	883,792	508,167	1,391,959

#### 11. DEBTS PURCHASED

	31 December 2023 VND million	31 December 2022 VND million
Debts purchased in VND Provision for credit losses of debts purchased	383 (383)	383 (383)
	_	
Analysis of debts purchased by quality		
	31 December 2023 VND million	31 December 2022 VND million
Loss	. 383	383

#### 12. INVESTMENT SECURITIES

#### 12.1 Available-for-sale securities

12.2

13.

	31 December 2023 VND million	31 December 2022 VND million
Debt securities	37,897,490	31,554,087
Government bonds	22,572,105	16,577,065
Debt securities issued by other local CIs	13,800,000	12,097,953
Debt securities issued by local economic entities	1,525,385	2,579,385
Treasury bills issued by the SBV	-	299,684
Provision for available-for-sale securities	(17,117)	(19,345)
General provision	(11,440)	(19,345)
Specific provision	(5,677)	
	37,880,373	31,534,742
Current	31 December 2023 VND million	31 December 2022
Current	14 021 000	VND million
	14,921,000	VND million 14,677,338
Special mention Substandard	14,921,000 376,000 28,385	
Special mention	376,000	
Special mention	376,000 28,385	14,677,338
Special mention Substandard	376,000 28,385 <b>15,325,385</b> 31 December 2023	14,677,338
Special mention Substandard	376,000 28,385 <b>15,325,385</b>	14,677,338 - - - 14,677,338
Special mention Substandard	376,000 28,385 <b>15,325,385</b> 31 December 2023	14,677,338 
Special mention Substandard  LONG-TERM INVESTMENTS	376,000 28,385 <b>15,325,385</b> 31 December 2023 VND million	14,677,338  14,677,338  14,677,338  31 December 2022  VND million

698,312

698,312

Vietnam Maritime Commercial Joint Stock Bank

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 14. TANGIBLE FIXED ASSETS

	Buildings and structures	Machines and equipment	Means of transportation	Office equipment	Others	Total
Cost	The second secon		TOTAL CALL	HOWING CANA	VIVID ITHIIION	VIND million
Opening balance Additions Disposal	24,498	384,998 94,948 (34,098)	91,920 - (748)	86,638 6,938 (17,424)	226 5,410 (44)	588,280 107,296 (52,314)
Closing balance	24,498	445,848	91,172	76,152	5,592	643.262
Accumulated depreciation				Approximate a property of the state of the s	***************************************	
Opening balance Depreciation during the year Disposal Other decreases	11,209 398 -	272,655 47,784 (34,091) (105)	75,448 2,770 (748)	77,397 6,076 (17,389)	196 931 (44)	436,905 57,959 (52,272)
Closing balance	11,607	286,243	77,470	66,084	1,083	442,487
Net book value Opening balance	13,289	112,343	16,472	9,241	30	151,375
Closing balance	12,891	159,605	13,702	10,068	4,509	200,775

Cost of fully depreciated tangible fixed assets in use as at 31 December 2023 is VND 310,514 million.

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 15. INTANGIBLE FIXED ASSETS

	Land use rights VND million	Computer software VND million	Others VND million	Total VND million
Cost				500 405
Opening balance Additions	34,941 	543,773 10,490	19,771 2,276	598,485 12,766
Closing balance	34,941	554,263	22,047	611,251
Accumulated amortization				
Opening balance	-	376,999	9,535	386,534
Amortization during the year		38,826	2,979	41,805
Closing balance	-	415,825	12,514	428,339
Net book value				- 4 4 OF 4
Opening balance	34,941	166,774	10,236	211,951
Closing balance	34,941	138,438	9,533	182,912

Cost of fully amortized intangible fixed assets in use as at 31 December 2023 is VND 162,008 million.

## 16. OTHER ASSETS

	31 December 2023 VND million	31 December 2022 VND million
Construction in progress Advances for purchase of fixed assets Repair of fixed assets	<b>171,356</b> 86,778 84,578	<b>116,095</b> 63,108 52,987
Receivables Internal receivables External receivables - Receivables from debt selling contracts - Other receivables	<b>8,295,766</b> 76,018 8,219,748 <i>4,001,159</i> <i>4,218,589</i>	<b>10,756,803</b> 101,222 10,655,581 2,481,159 8,174,422
Provision for other assets General provision Other provision	(43,650) (30,008) (13,642)	(67,430) (27,362) (40,068)
Interest and fee receivables	5,052,579	2,798,674
Other assets Foreclosed assets awaiting resolution Other assets	<b>1,705,757</b> 1,115,496 590,261	<b>3,166,555</b> 2,164,447 1,002,108
Other assets	15,181,808	16,770,697

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 16. OTHER ASSETS (continued)

# Foreclosed assets awaiting resolution

	31 December 2023 VND million	31 December 2022 VND million
Shares	58,729 1,056,767	374,029 1,790,418
Others	1,115,496	2,164,447

# 17. BORROWINGS FROM THE GOVERNMENT AND THE STATE BANK OF VIETNAM ("SBV")

	31 December 2023 VND million	31 December 2022 VND million
Borrowings from the SBV Discounting, rediscounting of valuable papers	<b>1,011,561</b> 999,972	<b>1,014,560</b> 999,972
Borrowings for Banking and Settlement System Modernization Project	11,589	14,588
Deposits from the State Treasury	<b>972</b> 972	
Deposits in VND	1,012,533	1,014,560

# 18. DUE TO BANKS

DOE TO DAMICS	31 December 2023 VND million	31 December 2022 VND million
Deposits from other CIs Demand deposits - In VND - In foreign currencies Term deposits - In VND - In foreign currencies	54,452,727 13,311,099 12,954,566 356,533 41,141,628 40,831,510 310,118	29,264,324 13,404,487 13,002,923 401,564 15,859,837 15,151,837 708,000
Borrowings from other Cls In VND In foreign currencies	31,069,202 11,880,021 19,189,181 85,521,929	21,034,295 9,345,443 11,688,852 50,298,619

# 19. CUSTOMER DEPOSITS

# 19.1 Analysis of customer deposits by type of deposits

,	31 December 2023 VND million	31 December 2022 VND million
Demand deposits  Demand deposits in VND  Demand deposits in foreign currencies	<b>33,317,559</b> 29,490,769 3,826,790	<b>34,736,911</b> 28,473,485 6,263,426
Term deposits Term deposits in VND Term deposits in foreign currencies	<b>97,224,672</b> 95,429,541 1,795,131	<b>80,624,545</b> 78,135,273 2,489,272
Deposit for specific purposes Deposit for specific purposes in VND	<b>361,807</b> 307,283	<b>171,944</b> 162,110
Deposit for specific purposes in foreign currencies	54,524	9,834
<b>Margin deposits</b> Margin deposits in VND	<b>1,440,993</b> 1,376,826 64,167	
Margin deposits in foreign currencies	132,345,031	117,119,779

# 19.2 Analysis of customer deposits by type of customers

	31 December 2	023	31 Decembe	r 2022
	VND million	%	VND million	%
Deposits from economic entities	20,101,700	42.89 57.11	57,174,663 59,945,116	48.82 51.18
Deposits from individuals		00.00	117,119,779	100.00

# 20. VALUABLE PAPERS ISSUED

	31 December 2023 VND million	31 December 2022 VND million
Certificate of deposit Ordinary bonds	2,091,415 6,900,000	3,199,514 8,400,000
	8,991,415	11,599,514

Details of terms of valuable papers issued by par value at the end of the year are as follows:

	Ordinary bonds VND million	Certificate of deposit  VND million	Total VND million
Up to 12 months  - In VND From 12 months to 5 years  - In VND Over 5 years  - In VND	-	2,000,700	2,000,700
	4,400,000	90,715	4,490,715
	2,500,00 <u>0</u>		2,500,000
	6,900,000	2,091,415	8,991,415

### 21. OTHER LIABILITIES

	31 December 2023 VND million	31 December 2022 VND million
Internal payables Payables to employees Other internal payables	<b>1,357,836</b> 828,460 529,376	<b>956,896</b> 650,904 305,992
External payables Escrow accounts awaiting settlement Tax payables to the State Budget Payables relating to fund transferring Other external payables	<b>2,420,938</b> 48,656 669,658 185,572 1,517,052	<b>2,815,280</b> . 25,820 965,766 159,115 1,664,579.
Bonus and welfare fund	28,233	30,312
	3,807,007	3,802,488

### 22. TAXES AND OTHER OBLIGATIONS TO THE STATE BUDGET

Unit: VND million

	Onanina -	Movement dui	ring the year	Closing
	Opening - balance	Payables	Paid	balance
Payables to the State Budget Value added tax Corporate income tax Other taxes Other payables	10,241 821,224 134,301	128,964 1,184,664 290,860 836	(127,812) (1,398,758) (374,026) (836)	11,393 607,130 51,135
- " 1 2	965,766	1,605,324	(1,901,432)	669,658

Vietnam Maritime Commercial Joint Stock Bank

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 23. OWNERS' EQUITY AND RESERVES

## 23.1 Statement of changes in equity

			Develorment		Joseph	Copies	Unit	Unit: VND million
	Charter capital Share p	Share premium	and investment reserve	Financial reserve	suppler	expenditure fund	Retained eamings	Total
As at 1 January 2022	15,275,000	491,710	3,397	930,921	340,948	809	5,049,574	22,092,158
Issuing shares for paying	ı	1111	1	ı	,	1	4,621,309	4,621,309
dividends	4,582,500	(458,250)		1	i	ı	(4,124,250)	ſ
Appropriation to reserves	an and a sport of which the second	AN	n+	412,611	206,305	***	(618,916)	1
As at 1 January 2023	19,857,500	33,460	3,397	1,343,532	547,253	809	4,927,717	26,713,467
Net profit during the year	r	[-	r	ı	ı	1	4,652,150	4,652,150
Issuing snares under the Bank's Employee Stock								
Ownership Program	142,500	•	•	•	ı	•	(142,500)	ŧ
Appropriation to reserves	**************************************		1	462,131	231,065	1	(693,196)	1
As at 31 December 2023	20,000,000	33,460	3,397	1,805,663	778,318	809	8,744,171	31,365,617

### 23. OWNERS' EQUITY AND RESERVES (continued)

### 23.2 Capital

·	31 December 2023 shares	31 December 2022 shares
Number of registered shares	2,000,000,000	2,000,000,000
Number of shares issued Common shares	<b>2,000,000,000</b> 2,000,000,000	<b>2,000,000,000</b> 2,000,000,000
Number of outstanding shares Common shares	<b>2,000,000,000</b> 2,000,000	<b>2,000,000,000</b> 2,000,000,000
Face value per share	10,000	10,000

The list of major shareholders holding shares of 5% or more of the Bank's charter capital is as follows:

	31 December	2023	31 December 2022	
	Number of		Number of	
	common		common	
	shares	%	shares	%
Vietnam Posts and Telecommunications Group	120,965,367	6.05	120,965,367	6.05

Vietnam Posts and Telecommunications Group operates in the form of a one-member limited liability company owned by the State according to Decision No. 955/QD-TTg dated 24 June 2010 of the Prime Minister and Business Registration Certificate of One Member Limited Liability Company No. 0100684378 issued by the Hanoi Department of Planning and Investments on 17 August 2010.

Capital adequacy ratio of the Bank as at 31 December 2023: 12.55%.

### 24. INTEREST AND SIMILAR INCOME

	18,751,750	13,120,757
Other income from credit activities	833,683	451,541
Interest income from debt trading	34	269
Interest income from guarantee services	283,123	268,965
Interest income from investment securities	1,970,187	2,030,171
Interest income from loans to customers	14,873,852	10,126,402
Interest income from deposits	790,871	243,409
	VND million	VND million
	2023	2022

1,105,431

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

### 25. INTEREST AND SIMILAR EXPENSES

Others

26.

INTEREST AND SIMILAR EXPENSES		
	2023 VND million	2022 VND million
Interest expenses on deposits Interest expenses on borrowings Interest expenses on valuable papers issued Expenses for other credit activities	7,609,474 1,457,534 644,767 50,148	3,406,273 845,561 625,349 53,967
	9,761,923	4,931,150
NET FEES AND COMMISSION INCOME	2023 VND million	2022 VND million
Fees and commission income Settlement services Treasury services Entrustment and agent operations Others	<b>2,006,745</b> 919,248 1,955 437,073 648,469	<b>1,595,854</b> 830,293 3,466 262,837 499,258
Fees and commission expenses Settlement services Treasury services	<b>(420,374)</b> (224,367) (9,091)	( <b>490,423</b> ) (263,787) (11,196)

(186,916)

1,586,371

### 27. NET GAINS FROM TRADING OF FOREIGN CURRENCIES

Net fees and commission income

	2023 VND million	2022 VND million
Income from foreign exchange	6,160,214	5,365,447
Income from spot trading of foreign currencies and gold Income from trading of currency derivative	1,201,639	998,227
financial instruments	4,958,575	4,367,220
Expenses for foreign exchange	(5,087,977)	(4,365,824)
Expense for spot trading of foreign currencies and gold Expense for trading of currency derivative	(171,232)	(180,454)
financial instruments	(4,916,745)	(4,185,370)
Net gains from trading of foreign currencies	1,072,237	999,623

28.	NETI	OSSES	FROM TR	DING	SECURITIES
20.	14		I IZOIN III		JECOMILEO

		2023 VND million	2022 VND million
	Expenses for trading securities Provision (charged)/reversed for trading securities	(30,317) 17,612	(216) (1,812)
	Net losses from trading securities	(12,705)	(2,028)
29.	NET GAINS FROM INVESTMENT SECURITIES		
		2023 VND million	2022 VND million
	Income from trading of investment securities Expenses for trading of investment securities Provision reversed for investment securities	821,095 (311,511) 2,228	1,894,598 (1,223,481) 12,005
	Net gains from investment securities	511,812	683,122
30.	NET LOSSES FROM OTHER OPERATING ACTIVITIES	s	
		2023 VND million	2022 VND million
	Other operating income Other operating expenses	586,742 (679,636)	734,743 (1,183,932)
	Net losses from other operating activities	(92,894)	(449,189)
31.	INCOME FROM CAPITAL CONTRIBUTION, SHARE P	URCHASE	
	_	2023 VND million	2022 VND million
	Dividends distributed from long-term investments and capital contributions	1,631	<u>-</u>
	Income from capital contribution, share purchase	1,631	<u> </u>

### 32. OPERATING EXPENSES

33.

	2023 VND million	2022 VND million
Tax expenses, fees and charges	87,021	80,766
Personnel expenses Salaries, bonus and allowances Salary-related allowances Subsidies Others	2,765,269 2,435,791 210,904 57,250 61,324	<b>2,596,442</b> 2,297,136 172,502 57,248 69,556
Asset expenses - Includes: Depreciation and amortization	<b>633,531</b> 99,764	<b>567,841</b> 102,474
Administrative expenses	1,096,337	1,004,952
Includes: - Per diem expenses - Credit institutions' mass activities expenses	63,066 2,402	45,641
Insurance expenses for customer deposits	95,736	66,303
Provision charged (excluding provision for on- and off-statement of financial position credit risks; provision for diminution in value of securities)	(70) 4,677,824	2,118 4,318,422
CORPORATE INCOME TAX ("CIT") EXPENSES	2023	2022
	VND million	VND million
Profit before tax Adjustments	5,836,814	5,790,542
- Non-taxable income	(1,631)	7.404
<ul><li>Non-deductible expenses</li><li>Movements of temporary differences</li></ul>	2,510 (36,420)	7,431 (203,028)
Taxable income incurred during the year	5,801,273	5,594,945
Include: - Income from operating activities	5,801,273	5,594,945
Tax rate	20%	20%
CIT expenses Include:	1,160,255	1,118,989
- CIT expenses from operating activities Adjustment of prior periods CIT expenses	1,160,255 24,409	1,118,989 50,244
CIT incurred during the year	1,184,664	1,169,233
CIT payable at the beginning of the year CIT paid during the year	821,224 (1,398,758)	224,962 (572,971)
CIT payable at the end of the year	607,130	821,224

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

### 34. CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the separate cash flow statement comprise the following amounts on the separate statement of financial position:

	31 December 2023 VND million	31 December 2022 VND million
Cash and cash equivalents	939,629	1,393,551
Balances with the SBV	4,588,988	3,689,574
Demand deposit with other CIs	13,813,935	9,763,592
Placements with other CIs with original terms of		_
3 months or less	39,159,574	20,919,848
Securities with a term of redemption or maturity not exceeding 3 months from the date of		
purchase		599,362
	58,502,126	36,365,927

### 35. ASSETS, VALUABLE PAPERS USED FOR MORTGAGE, DISCOUNT AND REDISCOUNT

	31 December 2023 VND million	31 December 2022 VND million
Immovables	141,438,741	135,999,992
Movables	10,667,281	13,297,846
Valuable papers	56,060,320	48,513,349
Other assets	268,115,355	224,652,264
	476,281,697	422,463,451

### 36. EMPLOYEES' REMUNERATIONS

			2023	2022
			VND million	VND million
l.	To:	tal average number of employees rson)	6,467	5,920
II.	Em	ployees' remuneration		
	1.	Total salary fund and bonus	2,254,803	2,447,954
	2.	Total income	2,256,882	2,450,389
	3.	Average monthly salary	29.06	34.46
	4.	Average monthly income	29.08	34.49

### 37. CONTINGENT LIABILITIES AND COMMITMENTS

38.

39.

	31 December 2023 VND million	31 December 2022 VND million
Credit guarantees	31,980	33,980
Foreign exchange commitments Spot foreign exchange commitments - buy Spot foreign exchange commitments - sell Cross currency swap contracts	<b>343,840,786</b> 11,263,221 11,255,288 321,322,277	<b>223,775,857</b> 1,408,572 1,407,285 220,960,000
Letters of credit Letters of credit - Less: Margin deposits	<b>7,555,360</b> 7,865,215 <i>(309,855)</i>	<b>9,141,549</b> 9,575,780 <i>(434,231)</i>
Other guarantees Settlement guarantees Contract performance guarantees Bid guarantees Other guarantees - Less: Margin deposits	21,686,263 3,343,207 5,332,633 913,928 12,934,764 (838,269)	20,444,318 4,528,714 4,539,156 798,158 11,508,786 (930,496)
Other commitments	11,326,397	16,451,969
UNCOLLECTED INTERESTS AND FEE RECEIVA		31 December 2022
	VND million	VND million
Uncollected loan interest Uncollected securities interest Uncollected receivable fees	1,437,681 617,433 59	767,089 - 59
	2,055,173	767,148
BAD DEBTS WRITTEN OFF		
	31 December 2023 VND million	31 December 2022 VND million
Principal of the bad debts written off is under monitoring Interest of the bad debts written off is under	5,460,592	4,649,624
monitoring Other bad debts written off	9,960,065 31,980	8,848,895 2,438
	15,452,637	13,500,957

### 40. OTHER ASSETS AND DOCUMENTS

	83,676,862	114,866,183
Other valuable documents are being preserved	65,882,342	93,515,419
Collateral received as a substitute for obligations of the guarantor awaiting settlement	-	5,120
Assets under operating leases	4,892	4,892
Other assets kept nominally	17,789,628	21,340,752
	31 December 2023 VND million	31 December 2022 VND million

### 41. RELATED PARTY TRANSACTIONS

Related party transactions include all transactions undertaken with other parties to which the Bank is related. A party is considered to be related if the party has ability to control or to influence other parties in making decision of financial policies and operational activities. A party is related to the Bank if:

- (a) Directly, or indirectly through one or more intermediaries, the party:
  - ► Controls, is controlled by, or is under common control with, the Bank (including parents and subsidiaries);
  - ▶ Has an interest in the Bank that gives it significant influence over the Bank;
  - ▶ Has joint control over the Bank.
- (b) The party is a joint venture in which the Bank is a venture or an associate;
- (c) The party is a member of the key management personnel of the Bank;
- (d) The party is a close member of the family of any individual referred to in (a) or (c); or
- (e) The party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such company resides with, directly or indirectly, any individual referred to in (c) or (d).

### 41. RELATED PARTY TRANSACTIONS (continued)

Details of significant balances with related parties at the end of the period are as follows:

	31 December 2023 Receivables/(Payables) Re VND million	31 December 2022 eceivables/(Payables) VND million
TNEX Finance Company Limited for Commun Capital contribution Deposits from TNEX FINANCE Deposits at TNEX FINANCE Interest payables Interest receivables from deposits Debts purchased Other receivables Other payables	ity ("TNEX FINANCE") – 697,076 (218,415) 1,838,800 (58) 709 383 61 (93,871)	Subsidiary 697,076 (34,459) 1,319,800 - 3,459 383 61 (60,698)
Vietnam Posts and Telecommunications Grou Deposits Interest payables	ир ("VNPT") – Major shar (1,558,638) (21,864)	eholder (2,489,341) (45,698)
TNG Holding Vietnam Investment JSC – Relati Deposits Loans	ted party of the Board of I (3,588) 48	Directors (1,041) 44
FamilyMart Vietnam JSC – Related party of th Deposits Loans	e Board of Directors (381) 13	(576)
TNG Realty JSC – Related party of the Board Deposits Loans	of Directors (2,086) 15	- 
TNS Holdings Trading Service Joint Stock Com Deposits Interest payables	pany – Related party of th (223,735) (42)	e Board of Directors
ROX Asset JSC – Related party of the Board of Deposits Loans	of Directors (336) 9	(1,689) -
Members of the Board of Directors, Board related individuals Deposits Loans Interest and fee receivables Interest and other payables	of Management, Board of Management, Board of (637,558) 59,417 282 (4,672)	of Supervision and (91,139) 53,811 202 (897)

### 41. RELATED PARTY TRANSACTIONS (continued)

Details of significant transactions with related parties during the period are as follows:

	2023 VND million	2022 VND million
TNEX FINANCE - Subsidiary		
Interest expenses on deposits	(908)	(3,872)
Interest income from deposits	41,329	15,148
Fee income	30	39
Debts purchase of TNEX FINANCE	-	68,500
Agreement on credit card management for		
individual customers	2,048,600	880,981
VNPT – Major shareholder		·
Interest expenses on deposits	(164,886)	(75,979)
TNG Holding Vietnam Investment JSC - Related	I party of the Board of Dire	ctors
Interest expenses on deposits	(6)	(5)
Fee income	38	145
Interest income from loans	1	1
FamilyMart Vietnam JSC - Related party of the I	Board of Directors	
Interest expenses on deposits	(2)	(1)
TNG Realty JSC - Related party of the Board of	Directors	
Interest expenses on deposits	(3)	-
Fee income	5	-
ROX Asset JSC - Related party of the Board of I		
Interest expenses on deposits	(2)	(3)
TNS Holdings Trading Service Joint Stock Compa	ny – Related party of the Bo	ard of Directors
Interest expenses on deposits	(47)	-
Members of the Board of Directors, Board of Ma	nagement, Board of Super	vision and
related individuals Remunerations of the Board of Directors	(15,039)	(16,363)
- Chairman	(10,110)	(, -1)
- Vice - Chairman 1	(3, 230)	(3,334)
- Vice - Chairman 2	(2,936)	(3,2 <u>4</u> 3)
- Member 1	(2,585)	(2,954)
- Member 2	(2,827)	(3,159)
- Member 3	(1,869)	(2,132)
- Member 4	(1,592)	(1,541)
Remunerations of the Board of Supervision	(5,071)	(4,783)
Salaries of the Chief Executive Officer and	(34 609)	(35,689)
Deputy Chief Executive Officers Interest income from loans	(34,608) 3,116	1,295
Fee income and other income	252	1,293
Interest expenses on deposits and valuable	232	04
paper issued	(39,211)	(2,675)
papa. Idada	/i=··/	(-,,-)

### 42. CONCENTRATION OF ASSETS, LIABILITIES AND OFF-STATEMENT OF FINANCIAL POSITION ITEMS BY GEOGRAPHICAL REGIONS

	Credit granting (loans to customers and other Cls) VND million	Fund mobilized (deposits from customers, due to banks)  VND million	Credit commitments VND million	Derivative instruments (Total contract nominal value) VND million	Trading and investment securities VND million
Domestic Overseas	156,748,607	186,686,489 111,269	29,273,603	220,912,684	37,897,490
Total	156,748,607	186,797,758	29,273,603	220,912,684	37,897,490

### 43. RISK MANAGEMENT POLICIES ("QLRR")

The Bank's business goal is to be a multi-functional financial institution. Accordingly, the Bank provides a variety of products and services to its customers in order to achieve the above goal and at the same time ensure the expected profit. The utilization of financial instruments, including fund mobilization (customer deposits and valuable papers issued) and investments of these funds in high-quality assets, which is the core of the Bank's activities, helps it achieve its profit goal but also incur risks that need to be managed closely. The Bank manages its risks through the use of limits in order to proactively managing risks and implementing preventive measures/tools in order to reduce risks. Through holding a large proportion of high-quality financial instruments, the statement of financial position structure of the Bank is adequate to avoid significant exposures within the scope of its operations and manage its liquidity position.

In managing credit risk, the Bank has fully issued and effectively applied documents on credit risk management with details on lending policies, procedures and implementation instructions standardizing the Bank's credit activities. Liquidity risks are controlled and managed through management instruments for liquidity risks such as holding a high proportion of assets as a large base of cash and cash equivalents in the form of Nostro accounts, balances with the SBV, placements with other CIs and especially highly liquid valuable papers. The risk-weighted ratios are also used to manage the Bank's liquidity. The Bank frequently assesses its interest rate gaps, compares them with those in domestic and international markets, and then applies appropriate adjustments timely. In addition, the effective implementation of a number of the Bank's risk management has been enhanced by the deployment of the Centralized Capital Management and the Centralized Payment System, in which the Bank's capital and payment transactions are solely performed by the Head Office. This helps monitoring the Bank's funds movements more effectively, efficiently, and reduces possible errors and unnecessarily complexities.

### 43.1 Market risk

### 43.1.1 Interest rate risk

Interest rate risk is the risk of adverse fluctuations in interest rates on income, assets, liabilities and off - statement of financial position commitments of the Bank, arising from:

- Differences between the period of fixing new interest rate or redefining interest rate;
- ▶ Changes in relationship between interest rates of various financial instruments with the same maturity date;
- Changes in relationship between interest rates at different maturities;
- ▶ Influences from interest rate options, products with interest rate options elements.

### 43. RISK MANAGEMENT POLICIES (continued)

### 43.1 Market risk (continued)

### 43.1.1 Interest rate risk (continued)

The Bank maintains an interest rate risk management policy that ensures the following principles:

- Complying with the regulations of the SBV and its internal regulations on the internal control system over interest rate risk management;
- Periodically measuring; Strictly monitoring and controlling potential interest rate risks in the Bank's key business operations (including assets, liabilities and off-balance sheet commitments); thereby fully implementing measures to balance assets-liabilities structure; and/or preventive measures to minimize the Bank's exposures against adverse fluctuations in market interest rates;
- Establishing interest rate risk management limits on the interest rate re-pricing period; change in net interest and similar income and change in economic value of owners' equity based on stress test results in normal scenarios and adverse scenarios.

Principles for classifying and measuring interest rate risk status through the gap of interest rate re-pricing period of Asset; Liabilities items located on and off-balance sheet meet the following contents:

- ▶ Interest-sensitive items (assets, liabilities) are those whose income/expenses/prices change when interest rates change;
- Non-interest bearing items (non-interest rate sensitive) include but are not limited to: cash, gold, silver, gemstones, balances with the SBV, securities held for trading, premiums, discounts, interest and fees receivable, long-term investments, fixed assets, investment securities (equity securities), other assets, other non-interest-bearing debt and overdue portion of asset items;
- ▶ Overdue indicators of asset items are cash flows that are overdue and/or classified as group 2 or higher according to CIC;
- Interest-sensitive items are allocated to periods on the report based on the actual interest rate re-pricing period of each transaction arising in the item;
- ▶ The actual term used for determining interest rate is the period of time (number of days) from the end of the accounting period until the interest rate re-adjustment date (the interest rate re-pricing date) or the due date/partial due date according to the contract of the financial assets and liabilities, whichever comes first. Details are as follows:
  - Items that are sensitive to interest rates but whose interest rate re-pricing period cannot be specifically determined (deposits/demand deposits from Cls, economic entities and individuals, overdrafts, credit cards) will be recorded in the period closest on report (up to 1 month);
  - Items with floating interest rate: the actual interest rate re-pricing term is calculated from the end of the accounting period until the interest rate re-pricing date or maturity date/partial due date according to the contract, whichever comes first;
  - The interest-sensitive items of other assets and liabilities which have fixed interest rate: the actual interest rate re-pricing term is calculated from the end of the accounting period until maturity date/partial due date according to the contract.

# Vietnam Maritime Commercial Joint Stock Bank

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

### RISK MANAGEMENT POLICIES (continued) 43.

Market risk (continued) 43.1

43.1.1 Interest rate risk (continued)

Unit: VND million

		Mon-informet .		and it to the state of the stat	Interest re-pricing period	ing period	A STATE OF STREET, STATE OF ST		
	Overdue	bearing	Up to 1 month	1 3 months	3 – 6 months	6 - 12 months	1-5 years	Over 5 years	Total
Assets Cash, gold and gemstones Balances with the SBV Due from banks (*)	1 1 1	939,629 4,588,988 269,746	52,970,141	5,005,509	3,205,285	1,217,813	70,000	+ 1 1	939,629 4,588,988 62,738,494
coans to customers and debts purchased (*) Investment securities (*) Long-term investments (*) Fixed assets Other assets (*)	6,677,090 404,385 - 10,527	3,064,349 698,312 383,687 11,667,455	35,292,250 30,000 412,303	57,949,860 5,003,445 - 1,528,703	25,926,953 225,000 - 931,041	12,633,775 4,696,000 - - 122,639	7,962,688 9,102,000 - 57,600	541,389 15,372,311 - 495,190	146,984,005 37,897,490 698,312 383,687 15,225,458
Total assets	7,092,002	21,612,166	88,704,694	69,487,517	30,288,279	18,670,227	17,192,288	16,408,890	269,456,063
Liabilities Borrowings from the Government and the SBV Due to banks Derivative financial instruments Customer deposits Valuable papers issued Other liabilities (*)	1 1 1 1 1 1 5	7,620,199	2,665 70,955,332 101,067 63,228,892 85,215	5,505,325 14,332 19,143,305 2,006,200	8,690,584 (19,147) 30,928,645	1,001,666 370,688 57,053 14,658,736 400,000	8,202 110,051 4,385,380 6,500,000	73	1,012,533 85,521,929 263,356 132,345,031 8,991,415 7,620,199
Total liabilities	•	7,620,199	134,373,171	26,669,162	39,600,082	16,488,143	11,003,633	73	235,754,463
On-statement of financial position interest sensitivity gap	7,092,002	13,991,967	(45,668,477)	42,818,355	(9,311,803)	2,182,084	6,188,655	16,408,817	33,701,600
Off-balance sheet commitments have an impact on the interest rate sensitivity of assets and liabilities (net)	1	'	682,456	10,329,932	1,379,192	(1,260,879)	(3,995,820)	(4,595,000)	2,539,881
On and Off-statement of financial 7,092,002 13,5 position interest sensitivity gap 7,092,002 13,5 (*) balances of these items do not include risk provision	7,092,002 clude risk prov	7,092,002 13,991,967	(44,986,021)	53,148,287	(7,932,611)	921,205	2,192,835	11,813,817	36,241,481
					-				

### 43. RISK MANAGEMENT POLICIES (continued)

### 43.1 Market risk (continued)

### 43.1.2 Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to fluctuations in foreign exchange rates.

The Bank is incorporated and operates in Vietnam with VND as its reporting currency. The major currency of its transaction is also VND. Asset - liability structure of the Bank includes different foreign currencies such as USD, EUR, JPY,... which is the cause of currency risk.

The Bank maintains a currency risk management policy that ensures the following principles:

- Complying with the regulations of the SBV and its internal regulations on the internal control system over foreign exchange risk management;
- Measuring on a daily basis; strictly monitor and control foreign exchange risks on the basis of ensuring compliance with established limits (in accordance with the SBV's regulations) on foreign currency positions; sensitivity; potential profit/loss; concentration levels by currency which are based on stress test results in normal scenarios and adverse scenarios.

	EUR equivalent VND million	USD equivalent VND million	Other foreign currencies equivalent VND million	Total VND million
Asset Cash, gold and gemstones Balances with the SBV Due from banks (*) Derivative financial	35,961 691 52,730	104,767 1,311,439 9,606,117	64,077 - 241,969	204,805 1,312,130 9,900,816
instruments Loans to customers and debts purchased (*)	35,009	6,329,998 8,799,579	-	6,365,007 8,799,579
Other assets (*) Total assets	65,081 189,472	1,218,433 27,370,333	15,520 321,566	1,299,034 27,881,371
Liabilities Borrowing from the Government and the SBV Due to banks Customer deposits Derivative financial instruments Other liabilities (*)	81,579 96,922 - 9,391	11,589 19,722,275 5,549,257	51,978 94,433 480,808 54,349	11,589 19,855,832 5,740,612 480,808 934,411
Total liabilities and owner's equity	187,892	26,153,792	681,568	27,023,252
FX position on statement of financial position	1,580	1,216,541	(360,002)	858,119
FX position off-statement of financial position	1,347	(1,986,311)	434,069	(1,550,895)
Net on, off-statement of financial position	2,927	(769,770)	74,067	(692,776)

<sup>(\*)</sup> balances of these items do not include risk provision

### 43. RISK MANAGEMENT POLICIES (continued)

### 43.2 Liquidity risk

Liquidity risk is the risk that the Bank will not be able to meet its financial obligations as they fall due, or the risk that the Bank has to pay cost higher than the average cost of the market under the Bank's internal regulations in order to meet those obligations.

The Bank has maintained a liquidity risk management policy that ensures the following principles:

- ▶ Complying with the regulations of the SBV and its internal regulations on the internal control system over liquidity risk management. It has outstanding organizational structure of 3 lines of defense; in which the first line is managed in parallel by 02 functions: Balance Sheet Management (BSM) and Asset Liability Management (ALM) on a daily basis;
- Always maintaining a portfolio of highly liquid assets which are managed according to market value and ability to convert into cash to ensure liquidity required under normal and stressed conditions;
- Managing and monitoring intraday liquidity; identifying funding sources and ability to mobilize these sources to meet daily payment needs; forecasting situations that cause abnormal changes in liquidity during the day and implementing timely and effective handling measures;
- Always focus on diversifying funding sources, ensuring ability to access the active market and understanding the correlation of credit risk, market risk and other key risks that impact on the its liquidity;
- Establishing liquidity risk management limits in accordance with the SBV's regulations and issue a contingency funding plan (CFP) based on the results of a liquidity stress test in a normal scenarios and adverse scenarios;
- ▶ Using internal fund transferring price and liquidity premium component (Liquidity Premium) in the internal fund transfer pricing mechanism (FTP) flexibly to regulate liquidity and term structure in each period.

Principles for classifying and measuring liquidity risk status through the maturity table of assets and liabilities recorded on the statement of financial position as follows:

- ► The maturity terms of assets and liabilities represent the remaining period of assets and liabilities as calculated from the separate financial statements date to the maturity date/partial maturity date in accordance with contractual terms and conditions.
- ▶ The following assumptions and conditions are adopted in the analysis of maturity of the Bank's assets and liabilities:
  - ✓ Balances with the SBV including compulsory reserves are considered highly liquid and can be transferred immediately within 1 month;
  - The maturity of securities is calculated based on investment purposes:
  - Securities held for trading; available-for-sale securities, which are listed on the stock exchanges or registered on the unlisted stock market, are considered highly liquid and can be transferred immediately within 1 month;
  - Other types of investment securities are allocated based on the contractual maturity date of each kind of securities;
- ▶ The maturity of fixed asset investments, capital contribution and share purchase are considered long-term because these investments do not have specific maturity date;

### 43. RISK MANAGEMENT POLICIES (continued)

### 43.2 Liquidity risk (continued)

- The maturity of due from banks, due to banks, loans to customers and customer deposits are based on the contractual maturity date/partial maturity date. The actual maturity date can be adjusted from contractual term when the contract is extended. In fact, demand and term deposits of customers may be rotated, and therefore, lasting beyond the original maturity date;
- ► The maturity of loans to customers from debts purchased is determined based on the due date of the loan contract as prescribed;
- The maturity of derivative contracts (Swap, Forward) is determined based on the contractual term of the transaction on net basis between cash inflows and outflows;
- The maturity of other assets and other liabilities is classified according to the payment characteristics of each item.
- ▶ For assets and liabilities whose expected payment date/due date cannot be determined, the Bank determines the maturity date according to the conservatism principle. Accordingly, it is considered long-term (over 1 year) for cash inflows and short term (less than 3 months) for cash outflows.

Classification of assets and liabilities according to the original term prescribed in contracts or in the issuance term is as follows:

Unit: VND million

# Vietnam Maritime Commercial Joint Stock Bank

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) as at 31 December 2023 and for the year then ended

# 43. RISK MANAGEMENT POLICIES (continued)

### 43.2 Liquidity risk (continued)

	Overdue	anp	and the second s		Current	11.11.11	***	
	Above 3 months	Up to 3 months	Up to 1 month	1 - 3 months	3 - 12 months	1-5 years	Above 5 years	Total
Assets	•	•	030 620	ı	•	ı	1	939 629
o)	,	ı	4 588 988	ſ	ł	ı	ŧ	4.588,988
	t	ı	52,684,244	5,382,986	4,463,091	208,173	,	62,738,494
Loans to customers and debts								
	4,146,461	2,530,629	15,680,870	17,997,960	40,928,660	43,344,850	22,354,575	146,984,005
	28,385	376,000	1,030,000	8,067,789	3,425,000	9,598,000	15,372,316	37,897,490
	1	Ē	1	1	1	ı	698,312	698,312
	1	1	ī	1	ι	1	383,687	383,687
	10,527	1	1,027,062	2,865,618	2,621,699	592,827	8,107,725	15,225,458
	4,185,373	2,906,629	75,950,793	34,314,353	51,438,450	53,743,850	46,916,615	269,456,063
Borrowings from the Government and			2 RRF	1	1 004 BBB	8 202	,	1 012 533
	•	ı	7,000		00.	101.		0000
	•	1	66,652,660	5,905,742	10,056,167	2,907,360	1	85,521,929
Derivative financial instruments	J	ı	101,067	14,332	37,906	110,051	t	263,356
	1	ı	62,983,281	19.248,615	45.722.019	4,391,043	73	132,345,031
	ı	1	85,215	2,006,200	400,000	6,500,000	•	8,991,415
	1	1	3 734 299	1.252.286	1,399,382	1,233,113	1.119	7,620,199
			2011					
	- Andrews and Annes and Anne		133,559,187	28,427,175	58,617,140	15,149,769	1,192	235,754,463
	4,185,373	2,906,629	(57,608,394)	5,887,178	(7,178,690)	38,594,081	46,915,423	33,701,600

<sup>(\*)</sup> balances of these items do not include risk provision

### 44. EXCHANGE RATES OF APPLICABLE FOREIGN CURRENCIES AND GOLD AGAINST VIETNAM DONG AT THE END OF THE PERIOD

	31 December 2023 VND	31 December 2022 VND
USD	24,228	23,600
EUR	26,930	25,261
GBP	30,940	28,800
CHF	28,833	25,618
JPY	172	179
SGD	18,399	17,578
CAD	18,380	17,463
AUD	16,630	16,282

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Hanoi, Vietnam

24 January 2024

